Eastern Association, Gaskill was active in research and teaching. In 1934 she instituted a course in Chinese history at Cornell, and later helped to obtain a grant for a full-time professor in that discipline.

Mildred L. Iddins, librarian emeritus of Carson-Newman College, Jefferson City, Tennessee, died March 24 after an extended illness. Iddins was librarian at Carson-Newman from 1944 to 1988, and oversaw the growth of the collection from 23,000 to 141,000 volumes. The department of special collections has been named in her honor, and a scholarship in her name has been established.

Marion Schrader, classics cataloger during the 1970s at the University of Illinois, Urbana-Champaign, died April 26.

**PUBLICATIONS**

- *Academic Year Abroad 1988/89*, edited by Edrice Marguerite Howard (714 pages, 17th ed.), provides information on 1,656 programs of study abroad worldwide open to students, educators, professionals, and adult learners in the United States. In addition to academic year study-abroad programs offered by accredited U.S. colleges and universities, this new edition also includes a separate section on 404 programs sponsored by foreign universities, language schools and other organizations. Program information is arranged by country and city and includes dates, subjects, credit, eligibility, instruction, highlights, cost, housing, deadline, and contact person. Indexed by sponsoring institution and field of study. Copies may be ordered for $19.95 from the Institute of International Education, 809 United Nations Plaza, New York, NY 10017. ISBN 87206-155-8.

- *A Directory of Vendors of Latin American Library Materials*, by David Block and Howard L. Karno (3d ed., 48 pages), lists nearly 150 bookdealers who specialize in Latin Americana. Subject coverage, type of stock, address, telephone number, and office hours are given where known. Indexes arrange vendors by country of specialty and location. The cost is $13, plus $2 for postage and handling (prepayment required). The directory may be ordered from the SALALM Secretariat, 728 State Street, Madison, WI 53706. ISBN 0-917617-19-3.


- *Monitoring the Competition: Find Out What’s Really Going on Over There*, by Leonard M. Fuld (204 pages, 1988), is a sequel to the author's *Competitor Intelligence: How to Get It—How to Use It* (Wiley, 1985). As in the first book, libraries of all types get much credit for the materials and services they provide. Fuld insists that corporate libraries not be relegated to organizational backwaters because they are "intelligence goldmines" that should store and maintain critical competitor information that often gets lost elsewhere. The book is an intriguing look at how (and how not) to get the goods on the other guy using techniques that are quite often the province of the professional librarian. Copies are available for $25.95 from John Wiley & Sons, 605 Third Ave., New York, NY 10158-0012. ISBN 0-471-85261-9.
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bullet A New Path: Undergraduate Libraries at United States and Canadian Universities, 1949-1987, by Roland Person (183 pages, April 1988), is a comprehensive description and analysis of the role of undergraduate libraries in the modern university and the goals upon which they were founded and continue to operate. Person, assistant undergraduate librarian at Southern Illinois University, presents data on why some undergraduate libraries have failed and why others have succeeded. Copies may be ordered for $29.95 from Greenwood Press, 88 Post Road West, Box 5007, Westport, CT 06881. ISBN 0-313-25303-X.

bullet United States Government Publications Catalogs, by Steven D. Zink (312 pages, 2d ed., 1988), contains more than 370 catalogs, bibliographies, and publications lists that may prove useful in locating documents produced by federal governmental agencies. New to this edition are a title index, an expanded subject index, and lengthier annotations. The emphasis is on currently available catalogs or serials; consequently no date is given indicating when particular items were first published. The cost is $20, from the Special Libraries Association, 1700 Eighteenth St., N.W., Washington, DC 20009. ISBN 0-87111-335-X.


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Contact: Classified Advertising Dept., ACRL, American Library Association, 50 E. Huron St., Chicago, IL 60611; (312) 944-6790.

POSITIONS OPEN

ACQUISITIONS LIBRARIAN to manage the activities of an eight person, automated (INNOVACQ) department responsible for ordering, receiving, binding and mending monographs and serials. The library has a materials budget of 1.5 million, acquires 12,000 + monographs per year through firm orders and approval plans and subscribes to 5,200 periodicals. Acquisitions Librarian reports to the Head of Collection Development. Required: ALA-accredited MLS, experience supervising staff and managing projects, excellent communication and bibliographic skills and experience in or familiarity with acquisitions and binding processes. Minimum salary is $24,000 for a 12 month appointment. fringe benefits include 20 working days annual leave, tuition waiver, TIAA/CREF, life and fully paid family health insurance. Applications received by June 22, 1988, will receive first consideration. To apply send letter of application, resume, and names of at least 3 references to: Joyce Rumney, Chair, Acquisitions Librarian Search Committee, Raymond H. Fogler Library, University of Maine, Orono, ME 04469. The University of Maine is an Affirmative Action, Equal Opportunity Employer.

ARCHIVIST, Yale University. Beinecke Rare Book and Manuscript Library. Five Year Term Appointment. Processes manuscript holdings from the Beinecke’s five collections. Qualifications: MLS degree from an ALA-accredited library school and M.A., preferably in the humanities. Formal training in archival theory and practice. Strong knowledge of literature and history, broad general knowledge in the humanities. One to two years experience processing literary and historical manuscript materials. Familiarity with AACR2, LC and local authority control, and automated bibliographic and management information systems. Excellent reading knowledge of western European languages; Italian, Spanish, and/or Latin preferred. Demonstrated ability to work effectively with others. Familiarity with RIN/AMC and MARC formats for archives and manuscripts desirable. Application deadline: June 30, 1988. Salary commensurate with experience, $23,500 minimum. Please send letter of application, resume, and the names of three references to: Maureen Sullivan, Head, Library Personnel, Yale University Library, Box 1603A Yale Station, New Haven, CT 06520. An EEO/AA employer.

ART AND DESIGN DEPARTMENTAL LIBRARIAN, Southwest Missouri State University. 12 month position begins September. Sal­ary dependent upon degrees and experience. Preferred qualifications: MLS and MA in Art History and experience working with visual materials or MLS and BA in Art History/MAFA/BFA in studio and experience working with visual materials. Responsibilities include: all duties necessary for operation of Slide Library (including supervision of student workers); library collection development (books and periodicals); possible adjunct appointment with Department of Library Science. Salary range $22,000-$26,000. Further information available upon request. Include detailed letter of application, resume, official transcripts, 3 reference letters. Screening begins June 19, 1988, continuing until position filled. Slide Library Search Committee, Department of Art & Design, Southwest Missouri State University, Springfield, MO 65804-0089. AAEOE.

ASSISTANT CATALOGING LIBRARIAN, South Dakota State Uni­versity. Open August 1, 1988. Faculty position reporting to the Head of Cataloging with particular responsibility for cataloging special col...