completed by several libraries. SPEC kits may be ordered for $20 (prepayment required) from SPEC, Office of Management Services, 1527 New Hampshire Ave., N.W., Washington, DC 20036.

CALENDAR

April

21-26—Management: An ARL/OMS Advanced Management Skills Institute, sponsored by the Western Canadian University Libraries, will be held in Jasper, Alberta, at the Lobstick Lodge. Senior-level librarians will learn about organizational problem-solving, team-building, and strategic planning. Registration fee: $425 for ARL members; $470 for non-members. Contact Susan Jurow or Marianne Seales at (202) 232-8656.

27-28—ACRL/New England: "Building Good Working Relationships" will be the theme of the ACRL/New England Chapter's spring conference to be held at Dartmouth College in Hanover, New Hampshire. Three sessions will make up the conference: "Working with Change," "Coping with Conflict," and "Getting and Keeping the Best." Registration fee: $35 for members; $40 for non-members; $10 for library students. Registration deadline: April 17. Contact: Carol Magenau, Publicity ACRL/NEC, Dartmouth College Library, Hanover, NH 03755; (603) 646-3315.

May

4-6—Archives: The annual spring meeting of the Midwest Archives Conference will be held at the Bismarck Hotel in Chicago, Illinois. A session on "Strengthening Relationships with Other Professional Organizations" will highlight the meeting. Other session topics will include documentation strategies, funding, radical social history, collection analysis case studies, archival education, and microfilming. Special events include a reception at the Historical Society, restaurant tours, and a White Sox game. Registration fee: $15 ($18 after April 24). Contact: Shirley J. Burton, National Archives—Great Lakes Region, 7358 S. Pulaski Road, Chicago, IL 60629.

7-9—International Librarianship: "Librarians and International Development," a national conference sponsored by the Indiana University Libraries and Office of International Affairs, Indiana University, Bloomington. Speakers will include Hwa-Wei Lee, Ohio University; David Kaser and Patrick O'Meara, Indiana University; Robert Tabachnik, University of Wisconsin; and Mary Popp, Indiana University. Session topics include "Getting Around in the World," "Libraries in the People's Republic of China," and "Working with Consultants." Registration fee: $30. Contact: Indiana University Conference Bureau, Indiana Memorial Union, L-9, Bloomington, IN 47405; (812) 335-4661.

12-13—Storytelling: The Twelfth Annual Storytelling Workshop, sponsored by the University of Washington Graduate School of Library and Information Science, Seattle, titled "Storytelling—A Key to Oral Traditions," will feature author Sheila Egoff. The conference will include a master class, keynote address, and workshops, and will conclude with a storytelling festival. Contact: Judith Nyman-Schaaf, University of Washington, Graduate School of Library and Information Science, FM-30, Seattle, WA 98195; (206) 543-1794.

17-19—Exhibitions: The Metropolitan Museum of Art will sponsor a program on "Preservation and Exhibition of Books and Manuscripts." Through lectures, discussions, tours, and hands-on instruction, participants will explore principles of exhibiting books, archives, and ephemera. Sessions include the methodology of installation, exhibition design, environmental control, and preservation planning. Contact: Stella Paul, Public Programs, The Metropolitan Museum of Art, Fifth Avenue at 82nd Street, New York, NY 10028; (212) 879-5500, x3645.

19-20—Indexing: The 21st annual meeting of the American Society of Indexers, "Indexing in the 90s," will be held at the Marriott at Fisherman's Wharf, San Francisco. The two one-day sessions will focus on 1) trends in the traditional publishing market and growing electronic publishing market, and 2) back-of-the-book indexing including medical, periodical, and technical. Contact: Nancy Mulvany, ASI Conference, 265 Arlington Avenue, Kensington, CA 94707; (415) 524-4195.
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- Approximately 8,500 International Organizations
- Approximately 60,000 Regional, State and Local Organizations
- Nearly 23,000 National Organizations

**GALE ASSOCIATIONS**
(DIALOG file 114)

Lists nearly 91,500 organizations involved in every conceivable trade, business, religious, academic, and other non-profit pursuit. This abundant source of professional contacts can be electronically searched by current or former association name, primary keyword, city, state, or country, number of members and staff, founding year, and size of budget.

**DATABASE OF DATABASES**
(DIALOG file 230)

Provides detailed information on over 3,500 commercially available databases. Records offer both database names and acronyms, producer and vendor names, type of database, database languages, availability, geographic coverage, equivalent print titles, and update frequencies. (File will be reloaded in mid 1989 to hold over 4,000 entries.)

**BIOGRAPHY MASTER INDEX**
(DIALOG file 287-288)

Includes biographical citations for more than 650 publications covering well-known members of the scientific and medical communities, artistic celebrities, sports figures and more. Searchable fields include individual name, date of birth, year of death, and source publication. (Updated with 1989 info.)

**BOOK REVIEW INDEX**
(DIALOG file 137)

Provides references to book reviews published in over 465 periodicals and newspapers from 1969 to the present. Book Review Index's extensive coverage encompasses more than 888,000 different books reviewed in a wide range of scientific and scholarly journals as well as more popular general magazines like Harpers, The Atlantic, The New York Times, and Time.

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Online & CD-ROM: Coverage from 10/84. CD-ROM annual subscription $1,495.

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1-800-367-6770

In New York State call 1-800-462-5060; in Canada, call collect 1-212-588-8400. Telefax 1-212-590-1617.
25-26—Archives: Fenway Libraries Online and the Society of American Archivists will sponsor "Understanding the MARC Format for Archival and Manuscript Control" at the Museum of Fine Arts in Boston. Through informal lectures and exercises in tagging archival descriptions, participants will learn the structure and use of the Archives and Manuscripts Control (AMC) MARC format. Registration fee: $250. Contact: Museum of Fine Arts, 465 Huntington Ave., Boston, MA 02115; or call Maureen Melton at (617) 267-9300, x378 or Nancy Allen at x386.

June

3-6—Serials: The Annual Conference of the North American Serials Interest Group will be held at Scripps College, Claremont, California. Contact: Teresa Malinowski, California State University, Fullerton, P.O. Box 4150, 800 N. State College Blvd., Fullerton, CA 92634; (714) 773-2038.

July

10-14, 24-28—Preservation: The Milton S. Eisenhower Library at Johns Hopkins University, Baltimore, Maryland, will offer two five-day summer workshops on library and archives conservation. Their purpose is to educate staff directly responsible for conservation in the use of economical approaches to the preservation of books and flat paper materials. The workshops will include hands-on practice, a field trip, discussions on related topics, and studio demonstrations. Contact: Workshops, Preservation Department, The Milton S. Eisenhower Library, The Johns Hopkins University, Baltimore, MD 21218; (301) 338-8380.

Salary guide

Listed below are the minimum starting salary figures recommended by 16 state library associations for professional library posts in these states. Job seekers and employers should consider these recommended minimums, as well as other salary surveys (such as the survey in the October 15, 1988, issue of Library Journal, the ALA Survey of Librarian Salaries, the annual ARL Survey, or the annual CUPA Administrative Compensation Survey) when evaluating professional vacancies. For more information, contact the ALA Office for Library Personnel Services.

<table>
<thead>
<tr>
<th>State</th>
<th>Minimum Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Connecticut</td>
<td>$22,200</td>
</tr>
<tr>
<td>Indiana</td>
<td>varies*</td>
</tr>
<tr>
<td>Iowa</td>
<td>$18,792</td>
</tr>
<tr>
<td>Kansas</td>
<td>$17,500*</td>
</tr>
<tr>
<td>Louisiana</td>
<td>$20,000</td>
</tr>
<tr>
<td>Maine</td>
<td>varies*</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>$22,000</td>
</tr>
<tr>
<td>New Hampshire</td>
<td>$17,500</td>
</tr>
<tr>
<td>New Jersey</td>
<td>$22,000</td>
</tr>
<tr>
<td>New York</td>
<td>varies*</td>
</tr>
<tr>
<td>North Carolina</td>
<td>$20,832</td>
</tr>
<tr>
<td>Ohio</td>
<td>$20,024</td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>$20,000</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>$21,000</td>
</tr>
<tr>
<td>Vermont</td>
<td>$19,000</td>
</tr>
<tr>
<td>West Virginia</td>
<td>$20,000</td>
</tr>
<tr>
<td>Wisconsin</td>
<td>$23,700</td>
</tr>
</tbody>
</table>

*Rather than establish one statewide salary minimum, some state associations have adopted a formula based on such variables as comparable salaries for public school teachers in each community or the grade level of a professional librarian post. In these cases, you may wish to contact the state association for minimum salary information.

THE CLASSIFIED ADS

Deadlines: Orders for regular classified advertisements must reach the ACRL office on or before the second of the month preceding publication of the issue (e.g. September 2 for the October issue). Late job listings will be accepted on a space-available basis after the second of the month.

Rates: Classified advertisements are $5.25 per line for ACRL members, $6.60 for others. Late job notices are $12.60 per line for members, $14.70 for others. Organizations submitting ads will be charged according to their membership status.

Guidelines: For ads which list an application deadline, that date must be no sooner than the 20th day of the month in which the notice appears (e.g., October 20 for the October issue). All job announcements should include a salary figure. Job announcements will be edited to exclude discriminatory references. Applicants should be aware that the terms faculty rank and status vary in meaning among institutions.

JOBLINE: Call (312) 944-6795 for late-breaking job ads for academic and research library positions. A pre-recorded summary of positions listed with the service is revised weekly; each Friday a new tape includes all ads received by 1:00 p.m. the previous day. Each listing submitted will be carried on the recording for two weeks. The charge for each two-week listing is $30 for ACRL members and $35 for non-members.

Fast Job Listing Service: A special newsletter for those actively seeking positions. This service lists job postings received at ACRL headquarters four weeks before they appear in C&RL News. As well as ads which, because of narrow deadlines, will not appear in C&RL News. The cost of a six-month subscription is $10 for ACRL members and $15 for non-members.

Contact: Classified Advertising Dept., ACRL, American Library Association, 50 E. Huron St., Chicago, IL 60611; (312) 944-6780.

MATERIALS WANTED

SPACE PROBLEMS? We will buy your surplus serials, technical scientific and historic materials. Send list for best offer to: Colfax Books, P.O. Box 380542, Denver, CO 80238.